

Future Vision Workshops 2023



#### **PROPOSAL**

Training and Consulting FVW 2023



Future Vision Workshops 2023 / Introduction

In the 2023 edition of the Future Vision Workshops, Future Concept Lab **will focus on the happy prospects of Aesthetics, Consumption, Communication and Retail,** launching a new training and consultancy programme, between the presentation of scenario and *tailor made* consultancy.

On the basis of the new proposal, we find a socio-cultural reflection on the scenario of the 2020s, with a range of relevant and *happily propitiatory* topics which will make up the four-day program with the participation of entrepreneurs, creatives and managers. Following the **Principles of Hope**, presented in the 2021 edition (utopia, care, regeneration and uncertainty) and the 8Rs presented in 2022 (Relevance, Resonance, Regeneration, Recognition, Reparation, Reciprocity, Regard and Restitution) the Future Vision Workshops 2023 they will focus on the 4 worlds/ways of pursuing happiness.

The capacity for resilience put in place by citizens and businesses, is only the premise of the path that in 2023 will be **under the banner of Discernment**. Each element separated (the good and the bad that history imposes) and discern the righteous, seen more clearly, but **even all that which makes us happy.** The time has now come to react and intervene, to choose and pursue the true good and at the same time **personal happiness**.

Particularly – starting from the book by Marco Balzano *Cosa c'entra la felicità. Una parola e quattro storie (What does happiness have to do with it. One word and four stories)*, **4 dimensions that derive from the etymology of the word happiness in four different cultures** will be explored: *Eudamonìa* from ancient Greek (the happiness of doing things well), *Felicitas* from Latin (the happiness of bloom), *Ashré* from Hebrew (the happiness of moving towards one's goals) and *Happiness* from English (happiness as an opportunity to be seized). The 2023 research, training and consultancy package, foresees remote engagement **(4 webinars)** and in presence **(1 meeting at FCL or the company)**, with the aim of interpreting the emerging trends for the various corporate realities in the most advanced scenario.



### Future Vision Workshops 2023 / Calendar

#### **AESTHETIC TRENDS: THE DEMONS OF TALENT | April 27, 2023**

From the Greek *Eudaimonia*: the happiness of excellence in doing things well. The aesthetic trends that focus on creativity as a propitiatory rite. Cases and trends of the Unique & Universal paradigm. Meanings and generational differences in the aesthetic scenario: CreActives (20-29), ProFamilies (30-39), ProTasters (40-49).

#### CONSUMPTION TRENDS: THE GENERATIVE CHALLENGES | June 29, 2023

**From the Latin** *Felicitas*: the happiness of bloom. Consumption trends that focus on the ancestral fertility of the earth (and of the female world). Cases and trends of the Smart & Sustainable paradigm. Generational orientations and differences in the consumer scenario: ProActives (25-34), New Normals (40-54), Singular Women (50-64).

#### COMMUNICATION TRENDS: OCCASIONS FOR HAPPY ENGAGEMENTS | October 13, 2023

From the English *Happiness*: happiness as an opportunity to be seized. Communication trends that focus on the future to happen. Cases and trends of the Trust & Truth paradigm. Codes and languages for different generations in the communication scenario: TechTweens (9-12), ExperTeens (16-19), Mind Builders (55-69).

#### RETAIL TRENDS: THE COMMON JOURNEY THAT REWARDS | November 23, 2023

**From the Hebrew** *Ashrè*: the happiness of proceeding decisively towards one's goals. Retail trends that focus on achieving a better life condition. Cases and trends of the Deep & Deal paradigm. The experiences and expectations for the different generations in the value distribution scenario: ExpoTeens (13-16), Premium Seekers (50-65), Family Activists (65 and over).



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4 paradigms	12 Trends	The 4 Happinesses	Focus of the day
Unique & Universal	PhantasMagical Scenes ImmerSensorial Feelings MultiPermanent Contrast	[1] Eudamonìa	Distinctive uniqueness as a key element for building phantasmagorical aesthetics, multi-sensory experiences, contrasting situations.
Smart & Sustainable	Blooming Behaviours Recovery Attitudes Repair Statement	[2] Felicitas	The emerging dynamics of <b>consumption</b> combine critical thinking and an orientation towards reparation, managing to make <b>new behaviors flourish</b> .
Trust & Truth	Enabling Storydoing Generative Al Expansion Comunicate CivilMente	[3] Happiness	New communication is based on engagement and authenticity, of those who seize opportunities and transform them into happy experiences, expanding the DNA.
Deep & Deal	ServiShaping Socialife Labs Touch Journey	[4] Ashré	Value-oriented retail of services shaped on the community, with the intention of powering touch points for experiential travel.



### Future Vision Workshops 2023 / Program

#### RETAIL TRENDS: THE COMMON JOURNEY THAT REWARDS | November 23, 2023

MORNING	
9.30 – 10.00	Introduction to the day. From Hebrew <i>Ashr</i> è: the happiness of moving decisively towards one's goals. By Linda Gobbi and Francesco Morace
10.00 – 10.30	The Deep & Deal paradigm: phenomena linked to the 2030 Agenda, by Linda Gobbi.
10.30 – 11.45	The 3 retail trends that focus on achieving better life conditions: Servi-Shaping, SociaLife Labs, Touch Journey. By Linda Gobbi and Francesco Morace
11.45 – 12.00	Coffee break
12.00 – 13.00	<b>Urban regeneration for the cities of the future.</b> Testimony from Mara Servetto (Architect expert in identity and urban installations), Laura Galimberti (Director Legal Affairs and Corporate Sustainability - Agos) and Paolo Verri, expert in urban development and major events.
13.00 - 14.00	Lunch break
AFTERNOON	
14.00 – 15.30	<b>Purchasing processes across generations</b> . The experiences and expectations of the various generations in the retail scenario. The ExpoTeens (13-16), i Premium Seekers (50-65), i Family Activists (over 65). By Linda Gobbi and Isabella Guaitoli.
15.30 – 16.15	The scenario of large-scale distribution presented by Luigi Rubinelli
16.15 – 16.30	Conclusions and map on Retail trends by Linda Gobbi and Francesco Morace
<b>AFTERNOON</b> 14.00 – 15.30 15.30 – 16.15	Purchasing processes across generations. The experiences and expectations of the various generations in the retail scenario. The ExpoTeens (13-16), i Premium Seekers (50-65), i Family Activists (over 65). By Linda Gobbi and Isabella Guaitoli.  The scenario of large-scale distribution presented by Luigi Rubinelli