NUCLEI OF THE FUTURE



The dynamic acceleration of trends through the socialization of markets

For the 2013 series **Future Concept Lab** presents four workshops that focus on offering an analysis of the **Nuclei of the Future**, which are changing the world as well as the global markets. Four workshop days in which to gain an understanding of these evolving markets and to explore their contexts and dynamic acceleration in today's society, are as follows:

individual workshop day **Future Concept Lab** presents **one of its original research techniques**, in addition to a selection of case studies **with live testimonies** from the business world, offering an analysis of the strategic steps implemented, from the conceptual definition of the project to its resulting success.

In order to share its methodologies and con-

crete work-production strategies, during each



AESTHETICS

The educational role of Aesthetics: design-thinking that becomes mainstream

27th June 2013

11th April 2013



CONSUMPTION

Terrain for cultivating interests and nourishing growth

Each day is also an opportunity to view **short video interviews from a select number of generational groups**, to observe performances and to circulate comments and suggestions made by participants in real time through social networks.



10th October 2013

COMMUNICATION

Social magnetism and its impact on businesses dedicated to advanced communication

28th November 2013



RETAIL

The integrated areas between real and virtual that are shaping the market today

Each workshop day becomes an occasion for in-depth study and reflection for 200 participants whom include managers, designers, and entrepreneurs from 30 different companies. Simultaneous English translation is available for each of the 4 workshop days. More than 5,500 participants have attended the 48 workshops held over the past 12 years.

LOCATION
Teatro Elfo Puccini
Corso Buenos Aires 33
20124 Milan

INFO









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Social magnetism and its impact on businesses dedicated to advanced communication

9.30 _10.15	The significance of the expanding social reality: the existenz maximum in the relationship between people and the market Francesco Morace
10.15 _10.45	Bright Metropolis Smart technology moves to the cities, offering new forms of communication and intelligent urban furniture
10.45_11.15	Eccentric Me Personal eccentricities become communications new terrain for experimentation
11.15_11.30	coffee break
11.30_12.00	The tandem Hyper-public & Hyper-private a conversation with Pepe Moder Digital Marketing Director and Claudia Paoluzzi, Digital Marketing International Key Projects Pirelli
12.00_12.30	Cheeky Mainstream New rules of interaction with the media will be based on an attraction generated by (IM)pertinent messages
12.30_13.00	Comu-Niche Transmitting the most the genuine creative talents, that is what the relationship between communication and the community will be founded on
13.00_14.00	lunch

14.00_14.30	Nintendo case study: Super Mario soars in the social sphere and Japanese rigor adjusts to the immediacy of new forms of communication Simona Portigliotti Senior Brand Manager at Nintendo Italia
14.30_15.00	iCoolhunt: using social gaming *data and insights * to design a comprehensive map of global innovation Luca and Alessio Morena iCoolhunt founders
15.00_15.30	Solid Clouds Finding a balance between the permanence of digital memory and peoples desire to forget this will be the gamefield for playing out the future of communication
15.30_16.00	Moldable Affinities Education and communication will be regulated by moldable affinities, which grow and develop with the people
16.00_16.15	coffee break
16.15_16.45	FCL's methodology and practices for conducting the multidisciplinary researches Linda Gobbi
16.45_17.15	Veneta Cucine: Quick Design in the communication of domesticity Francesco Dell'Agnello, Research and Development at Veneta Cucine
17.15_17.30	Strategic conclusions

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28th November 2013

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The integrated areas between real and virtual that are shaping the market today

9.30 _10.00	Which "open markets": the meanings, opportunities and new prospects Francesco Morace
10.00 _10.30	Reduce by offering more services, is this possible? Challenges and opportunities in Retail Luigi Rubinelli Director of RetailWatch
10.30_10.50	Km 0 The new challenges of local retail
10.50_11.10	Km 10.000 The new languages of multi-channel offers
11.10_11.30	Lab store L.UN.A. conversation with Dario Apollonio Director of L.UN.A University
11.30_11.40	coffee break
11.40_12.10	RE(tail) is dead! Long live RE(tail)! Maurizio Motta CEO of Mediamarket
12.10_12.30	Limited Occasions Carpe diem & advanced retail
12.30_12.50	Permanent Bargain The continuous flow of offers
12.50_13.10	LAK. Innovation and services for a kitchen that's more liveable conversation with Felice Pietro Fanizza Director of Snaidero Scientific Foundation

13.10_14.00	lunch
14.00_14.45	FCL research application - The world of services is measured through innovation: the Lab with Carige Antonello Amato Communications Director, Carige Gianfranco Lertora Commercial Planning and Marketing, Carige Linda Gobbi, Future Concept Lab
14.45_15.00	Questions and discussion
15.00_15.20	Net Relation Social retail & new web-like relationships
15.20_15.40	Brand Extention Smart solutions for retailers
15.40_16.00	New pharmacy store formats Conversation with Renzo Pomari CEO of TH.KOHL and Mirto Pellicari Art Director of Kohl Interiors
16.00_16.15	coffee break
16.15_17.00	Smart City for IBM: the Bolzano case study Nicola Palmarini Director Human Centric Solutions Center, IBM Europe
17.00_17.30	Closing remarks and strategic conclusions

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HOW TO PARTICIPATE

1

Business package for two workshops: 10th October and 28th November (with the participation of up to a maximum of 10 people) *

Euro 9.000 + VAT**

2

Individual participation to one workshop *

Euro 1.600 + VAT**

REGISTATION FORM

Company	
Current Position	
Address	City
VAT Number	
Telephone	Fax
e-mail	

- Business package of two workshops (10th October and 28th November)
- 2 Individual participation to one workshop
- * In addition to seminar participation, registration also includes all relevant FCL documentation (paper and digital) to be distributed, coffee breaks and lunch.
- ** To be paid by money transfer or check upon registration to: Banca Popolare di Milano Ag. 23 - Milano IBAN IT37 P055 8401 6230 0000 0015 086

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