

**FUTURE VISION WORKSHOPS 2017** 

# InnovAction Trends, People and Knowledge

The 2017 series of Future Vision Workshop by Future Conceot Lab will be dedicated **to the exploration and analysis** of the main **project actions** that characterize **innovation** in different spheres of material and immaterial culture.

A privileged point of view will be that of the **main actors of change**, the new ConsumAuthors, as producers of increasingly decisive strategies and actions for the **definition of trends**.

**Knowledge Innovation** therefore, becomes the key for the design of aesthetics, products, communication and relevant formats for the future.



Within each of the workshop days, four trends will be analysed with the aid of concepts and case studies, exploring there connections with **two generational nuclei** selected from the ConsumAuthors Observatory, for which behaviours and attitudes in different **areas of consumption** will be analysed, including for example Food, Fashion, Design, Domesticity, Mobility, Wealth and Care.

During the series of Future Vision Workshops, **guest speakers** will enrich each day with the support of **successful case studies**, starting from their own expertise and in relation to the themes of the event, which **will be added to the academic point of view** of four university professors, and writers.

Teatro Elfo Puccini | Corso Buenos Aires 33 | 20144 Milan

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AESTHETICS

#### INFO

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InnovAction Trends, People and Knowledge

thursday 6<sup>th</sup> april

ProTasters (35-40 year olds) Young Adults

Pleasure Growers (over 70 year olds) Long-lived The workshop dedicated to the **Aesthetics** trends will focus on the analysis of design oxymorons that are characterizing the most advanced frontiers of creative experimentation. From these contrasts today new languages are born that are redefining the rules and the boundaries of aesthetic perception.

#### thursday **22<sup>nd</sup> june**

CONSUMPTION

ProActives (25-30 year olds) Young Adults Singular Women (45-60 year olds) Mature Adults The **Consumption** trends will reveal how it is possible to activate strategies for growth, through the introduction of new systems of interaction between public and private, with the ambition to include in order to innovate. The city will become a laboratory to define new dynamics of active citizenship.

#### thursday **5**th october

COMMUNICATION COMMUNICATION Premium Seekers (55-70 year olds) Mature Adults To restore the importance of gestures and words, will represent the starting point for the workshop day dedicated to **Communication**, the ultimate goal being that of offering new possible tools to meet the challenge of truthfulness of the message.

RETAIL

thursday **23**rd november

ExperTeens (16-19 year olds) Pre-Adults ProFamilies (30-35 year olds) Young Adults The definition of virtuous and proactive alliances between generations, supported by the expansive opportunities of the digital, represent a challenge for the most advanced Retail and will be one of the topics covered during the day dedicated to the **Retail** trends.

## RETAIL

thursday **23**<sup>rd</sup> november

**ExperTeens** (16-19 year olds) Pre-Adults

**ProFamilies** (30-35 year olds) Young Adults

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#### THE DAY'S PROGRAM

9.30 – 9.45 Introduction to the workshop day by Linda Gobbi

**9.45 – 10.10 Evolution of the Quick & Deep Paradigm** by Francesco Morace

**10.10 - 10.30 Why studying again customer touchpoints** by Luigi Rubinelli (Director of RetailWatch.it)

#### 10.30 - 11.00

Trend | Concrete Engagement

Retail between convocation and personal growth by Luisa Aschiero

11.00 - 11.30 Coffee Break

#### 11.30 - 12.00

**Trend** | **Decisive Signature** Retail as a guide for important choices by Luisa Aschiero

#### 12.00 - 12.30

Focus on the ConsumAuthors ProFamilies (30-35 year olds) by Isabella Guaitoli

#### 12.30 - 13.00

**II Viaggiator Goloso case study** Testimony by Mario Gasbarrino (President and CEO UNES)

13.00 - 14.00 Lunch

#### 14.00 - 14.30

From certification to stars rating: the promises and the risks of peer evaluation

by Ivana Pais (Professor at Università Cattolica del Sacro Cuore di Milano)

#### 14.30 - 14.50

The speed of sound: time with emotion and resonance with spaces by Chiara Luzzana (Sound Designer, Soundtrack's Composer, creator of THE SOUND OF CITY®)

#### 14.50 - 15.20

**Trend** | **Quick Smartness** The challenges of retail for an onlife consumer

by Luisa Aschiero

#### 15.20 - 15.50

How to extract value from retail: Mercatino case study Testimony by Sebastiano Marinaccio (President Mercatino)

#### 15.50 - 16.10 Coffee Break

#### 16.10 - 16.40

**Trend** | **Open Dimensional Journey** The multiple paths of distribution that supports socialization by Luisa Aschiero

#### 16.40 - 17.10

Focus on the ConsumAuthors ExperTeens (16-19 year olds) by Isabella Guaitoli

#### 17.10 - 17.30

**Questions and discussion Strategic conclusions** by cura di Linda Gobbi and Francesco Morace



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### InnovAction Trends, People and Knowledge

#### HOW TO PARTICIPATE



(participation for a maximum of 10 people) \* euro 5.000 + VAT \*\*

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The first participation to a single workshop \*

corporate package includes one workshop

euro 900 + VAT \*\*

notes		

#### **REGISTRATION FORM**

name	and surname				
compa	any				
curren	it position				
address			city		
VAT nu	umber				
telephone			fax		
e-mail					
1 0	Corporate package of a single workshop	*	In addition to seminar participation, registration also includes all relevant FCL documentation (paper and digital) to be distributed, coffee breaks and lunch.		
2 ()	The first participation of one person only to a single workshop	**	To be paid by money transfer or check upon registration to: Banca Popolare di Milano Ag. 23 - Milano IBAN IT37 P055 8401 6230 0000 0015 086		